

**The Promontory Conservancy
2022 Budget**

<u>Category</u>	2021 Projection	2022 Total	January	February	March	April	May	June	July	August	September	October	November	December
GENERAL OPERATING														
<u>Dues</u>														
Lot Dues paying owners			1,220	1,220	1,220	1,220	1,220	1,220	1,220	1,220	1,220	1,220	1,220	1,220
Cabin Dues paying owners			213	213	213	213	213	213	213	213	213	213	213	213
Credit card fees	(111,717)	(117,500)	(25,000)	(5,000)	(5,000)	(17,500)	(5,000)	(5,000)	(17,500)	(5,000)	(5,000)	(17,500)	(5,000)	(5,000)
Discount for annual payment	(14,105)	(14,000)	(14,000)	-	-	-	-	-	-	-	-	-	-	-
Total Dues	4,426,742	4,835,600	374,925	408,925	408,925	396,425	408,925	408,925	396,425	408,925	408,925	396,425	408,925	408,925
<u>Tubing Hill</u>														
Daily use fees	11,022	11,300	3,150	2,500	2,500	-	-	-	-	-	-	-	-	3,150
<u>Architectural Review Fees</u>														
Total Architectural Review Fees	867,024	500,000	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667
<u>Interest Income</u>														
	1,053	1,620	135	135	135	135	135	135	135	135	135	135	135	135
<u>Less: Allowance for doubtful accounts</u>														
	(105,809)	(108,801)	(8,436)	(9,201)	(9,201)	(8,920)	(9,201)	(9,201)	(8,920)	(9,201)	(9,201)	(8,920)	(9,201)	(9,201)
Total general operating revenues	5,200,032	5,239,719	411,441	444,026	444,026	429,307	441,526	441,526	429,307	441,526	441,526	429,307	441,526	444,676
<u>Expenses</u>														
Office Personnel	724,285	775,499	64,625	64,625	64,625	64,625	64,625	64,625	64,625	64,625	64,625	64,625	64,625	64,625
Security Personnel	579,919	616,532	54,150	54,150	17,860	53,580	53,835	57,136	57,136	53,565	52,200	52,200	51,900	58,820
Tubing Hill Personnel	61,724	77,935	14,490	14,490	14,490	1,095	-	-	-	-	-	-	4,300	29,070
Field Crew	461,473	821,460	68,455	68,455	68,455	68,455	68,455	68,455	68,455	68,455	68,455	68,455	68,455	68,455
Bonus	200,000	152,000	-	-	-	-	-	-	-	-	-	-	-	152,000
Payroll burden	280,500	342,080	28,241	28,241	23,160	26,286	26,168	26,630	26,630	26,130	25,939	25,939	26,499	52,216
Irrigation Consultant / Conservation	14,000	14,000	-	-	-	2,000	2,000	2,000	2,000	2,000	2,000	2,000	-	-
Accounting & Audit	14,500	14,500	-	-	-	-	-	6,250	6,250	-	-	-	-	2,000
Office & Occupancy	129,841	134,850	11,238	11,238	11,238	11,238	11,238	11,238	11,238	11,238	11,238	11,238	11,238	11,238
Insurance	28,000	28,000	2,000	2,000	3,000	2,000	2,000	3,000	2,000	2,000	3,000	2,000	2,000	3,000
Tubing Hill Insurance	13,500	13,500	-	-	-	-	-	-	-	13,500	-	-	-	-
Management fees	25,000	25,000	-	-	-	-	-	-	-	-	-	-	-	25,000
Outside Legal Fees	5,000	9,000	750	750	750	750	750	750	750	750	750	750	750	750
Contract Snow Removal	585,083	882,000	147,000	147,000	147,000	147,000	-	-	-	-	-	-	147,000	147,000
Fertilizer/ Tree spraying/ Weed Control	214,777	225,000	-	-	-	-	75,000	-	75,000	-	-	75,000	-	-
Common Area Mulch	42,104	120,000	-	-	-	-	-	120,000	-	-	-	-	-	-
Sand replacement	6,000	10,000	-	-	-	5,000	5,000	-	-	-	-	-	-	-
Algae treatment - Lakes / Aeration	2,000	2,000	-	-	-	-	-	-	2,000	-	-	-	-	-
Lift tickets	1,500	1,500	1,500	-	-	-	-	-	-	-	-	-	-	-
Tubing hill beverage	4,715	7,100	1,400	1,350	1,350	300	-	-	-	-	-	-	-	2,700
Sleigh Rides	4,400	4,400	-	-	-	-	-	-	-	-	-	-	-	4,400
Fish Stocking	4,000	5,000	-	-	-	2,500	-	-	-	-	2,500	-	-	-
Street Sweeping	12,200	23,000	-	-	-	4,000	1,000	4,000	4,000	4,000	4,000	1,000	1,000	-
Equipment rental	15,500	15,500	1,000	-	-	1,000	1,000	3,500	3,500	3,500	1,000	1,000	-	-
Irrigation water	224,107	223,790	1,265	1,265	1,265	2,415	4,025	11,500	23,000	23,000	143,750	8,625	2,415	1,265

Irrigation electricity	2,700	4,470	83	83	83	158	263	250	1,000	1,000	750	563	158	83
Irrigation supplies / R&M project	72,000	130,000	-	-	-	15,000	25,000	25,000	25,000	25,000	15,000	-	-	-
Utilities-water	4,000	10,080	840	840	840	840	840	840	840	840	840	840	840	840
Utilities-sewer	1,200	1,200	100	100	100	100	100	100	100	100	100	100	100	100
utilities-gas	5,845	5,850	900	900	900	500	500	100	100	100	100	100	750	900
Utilities-electric	11,601	13,650	1,200	1,200	1,200	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,500	1,200
Shop supplies/tools	10,205	6,300	-	-	-	-	1,000	2,500	1,000	1,000	500	300	-	-
Beach toys/chairs replacement	-	10,000	-	-	-	10,000	-	-	-	-	-	-	-	-
Vehicle Maintenance	36,613	36,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Groomer Maintenance and storage	15,000	15,000	-	-	-	-	-	15,000	-	-	-	-	-	-
Fuel	46,774	55,100	3,350	3,350	3,350	4,300	5,750	5,800	5,800	5,800	5,800	5,500	2,950	3,350
Replacement trees	30,000	30,000	-	-	-	-	15,000	-	-	15,000	-	-	-	-
Signage replacement and repair	20,000	30,000	-	-	-	20,000	-	-	5,000	-	5,000	-	-	-
Total general operating expenses	3,910,066	4,891,296	405,586	403,036	362,665	447,191	367,598	432,724	389,474	325,653	411,597	324,284	389,479	632,011
General Operating Net Cash	1,289,966	348,423	5,855	40,990	81,361	(17,884)	73,928	8,802	39,833	115,873	29,929	105,023	52,047	(187,335)
COMMUNITY ENHANCEMENT														
Community Enhancement Revenues	2,615,631	1,500,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000
Community events	34,036	36,000	-	-	-	-	-	1,000	34,000	-	1,000	-	-	-
Neighborhood parks / trailers	24,000	40,000	-	-	-	-	-	20,000	20,000	-	-	-	-	-
TI work - new office	60,000	-	-	-	-	-	-	-	-	-	-	-	-	-
Ditch work	12,902	300,000	-	-	-	50,000	50,000	50,000	50,000	50,000	50,000	-	-	-
Lighting	86,879	40,000	-	-	-	-	40,000	-	-	-	-	-	-	-
Trees / Landscaping	100,000	200,000	-	-	-	50,000	100,000	50,000	-	-	-	-	-	-
Total Community Enhancement Expenses	317,817	616,000	-	-	-	100,000	190,000	121,000	104,000	50,000	51,000	-	-	-
Community Enhancement Net Cash	2,297,814	884,000	125,000	125,000	125,000	25,000	(65,000)	4,000	21,000	75,000	74,000	125,000	125,000	125,000
From General Operating	1,289,966	348,423	5,855	40,990	81,361	(17,884)	73,928	8,802	39,833	115,873	29,929	105,023	52,047	(187,335)
From Community Enhancement	2,297,814	884,000	125,000	125,000	125,000	25,000	(65,000)	4,000	21,000	75,000	74,000	125,000	125,000	125,000
Inflows	3,587,780	1,232,423	130,855	165,990	206,361	7,116	8,928	12,802	60,833	190,873	103,929	230,023	177,047	(62,335)
Maintenance Fund - Reserve														
Slurry Seal - Preventative Maintenance	582,653	400,000	-	-	-	-	-	200,000	200,000	-	-	-	-	-
Crack seal	Inc.	70,200	-	-	-	-	-	35,100	35,100	-	-	-	-	-
Cut and patch	Inc.	53,580	-	-	-	-	-	26,790	26,790	-	-	-	-	-
Road striping	Inc.	20,000	-	-	-	-	-	-	20,000	-	-	-	-	-
Manhole lifts	Inc.	17,000	-	-	-	-	-	17,000	-	-	-	-	-	-
Misc. Repairs/ Gates / Cameras / Fencing	68,845	17,500	-	-	-	-	2,500	5,000	5,000	2,500	2,500	-	-	-
2 Mules	-	22,000	-	-	22,000	-	-	-	-	-	-	-	-	-
2 white Silverados	-	80,000	-	80,000	-	-	-	-	-	-	-	-	-	-
3500 Duramax - plowing	88,864	78,000	78,000	-	-	-	-	-	-	-	-	-	-	-
3500 Mini Dump	-	80,000	80,000	-	-	-	-	-	-	-	-	-	-	-
Pump Stations / SBWRD	98,939	296,000	20,000	2,000	2,000	20,000	2,000	2,000	220,000	2,000	2,000	20,000	2,000	2,000
Outflows	839,301	1,134,280	178,000	82,000	24,000	20,000	4,500	285,890	506,890	4,500	4,500	20,000	2,000	2,000
Budgeted increase in cash and maintenance fund	2,748,479	98,143												