The Promontory Conservancy
2020 Budget

Category	2020 Total	January	February	March	April	May	June	July	August	September	October	November	December
GENERAL OPERATING													
Dues													
Lot Dues paying owners		1,025	1,025	1,025	1,025	1,025	1,025	1,025	1,025	1,025	1,025	1,025	1,025
Cabin Dues paying owners		169	169	169	169	169	169	169	169	169	169	169	169
Non-built cabin dues		2	2	2	2	2	2	2	2	2	2	2	2
Credit card fees	(85,000)	(20,000)	(2,500)	(2,500)	(15,000)	(2,500)	(2,500)	(15,000)	(2,500)	(2,500)	(15,000)	(2,500)	(2,500)
Discount for annual payment	(14,000)	(14,000)	-	-	-	-	-	-	-	-	-	-	-
Total Dues	3,947,256	303,188	334,688	334,688	322,188	334,688	334,688	322,188	334,688	334,688	322,188	334,688	334,688
Tubing Hill													
Daily use fees	69,000	17,500	10,000	10,000	1,500	-	-	-	-	-	-	-	30,000
Architectural Review Fees													
Total Architectural Review Fees	430,000	30,000	30,000	30,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	30,000	30,000
Interest Income	4,692	391	391	391	391	391	391	391	391	391	391	391	391
Less: Allowance for doubtful accounts	(88,813)	(6,822)	(7,530)	(7,530)	(7,249)	(7,530)	(7,530)	(7,249)	(7,530)	(7,530)	(7,249)	(7,530)	(7,530)
Total general operating revenues	**4,362,135**	**344,257**	**367,549**	**367,549**	**356,830**	**367,549**	**367,549**	**355,330**	**367,549**	**367,549**	**355,330**	**357,549**	**387,549**
Expenses													
Office Personnel	727,000	60,583	60,583	60,583	60,583	60,583	60,583	60,583	60,583	60,583	60,583	60,583	60,583
Security Personnel	501,280	38,560	38,560	38,560	38,560	38,560	38,560	57,840	38,560	38,560	38,560	38,560	57,840
Beach personnel	48,092					9,061	10,030	16,350	10,350	2,301			
Field Crew	485,760	35,520	35,520	35,520	38,720	38,720	38,720	58,080	38,720	38,720	38,720	35,520	53,280
Payroll burden	264,320	20,200	20,200	20,200	20,680	22,039	22,184	28,928	22,232	21,025	20,680	20,200	25,756
Cabins Maintenance Contract	65,000	-	-	-	-	10,833	10,833	10,833	10,833	10,833	10,833	-	-
Irrigation Consultant / Conservation	12,000	-	-	-	-	2,000	2,000	2,000	2,000	2,000	2,000	-	-
Accounting & Audit	14,500	-	-	-	-	-	6,250	6,250	-	-	-	-	2,000
Office & Occupancy	90,233	7,519	7,519	7,519	7,519	7,519	7,519	7,519	7,519	7,519	7,519	7,519	7,519
Insurance	28,000	2,000	2,000	3,000	2,000	2,000	3,000	2,000	2,000	3,000	2,000	2,000	3,000
Tubing Hill Insurance	13,500	-	-	-	-	-	-	-	13,500	-	-	-	-
Management fees	25,000	-	-	-	-	-	-	-	-	-	-	-	25,000
Outside Legal Fees	15,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250
Contract Snow Removal	511,150	84,358	84,358	84,358	84,358	5,000	-	-	-	-	-	84,358	84,358
Fertilizer/ Tree spraying/ Weed Control	195,000	-	-	-	-	65,000	-	65,000	-	-	65,000	-	-
Common Area Mulch	120,000	-	-	-	60,000	-	60,000	-	-	-	-	-	-
Sand replacement	10,000	-	-	-	5,000	5,000	-	-	-	-	-	-	-
Algea treatment - Lakes / Aeration	3,000	-	-	-	-	2,000	-	-	-	1,000	-	-	-
Lift tickets	1,200	1,200	-	-	-	-	-	-	-	-	-	-	-
Tubing hill beverage	8,600	1,800	1,750	1,750	600	-	-	-	-	-	-	-	2,700
Fish Stocking	2,000	-	-	-	2,000	-	-	-	-	-	-	-	-
Street Sweeping	7,000	-	-	-	1,000	1,000	1,000	1,000	1,000	1,000	1,000	-	-
Equipment rental	15,500	1,000	-	-	1,000	1,000	3,500	3,500	3,500	1,000	1,000	-	-

Gate program monthly - SalesForce	10,800	900	900	900	900	900	900	900	900	900	900	900	900
Irrigation water	194,600	1,100	1,100	1,100	2,100	3,500	10,000	20,000	20,000	125,000	7,500	2,100	1,100
Irrigation electricity	7,095	83	83	83	158	263	750	1,500	1,500	1,875	563	158	83
Irrigation supplies / R&M project	190,000	-	-	15,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	-	-
Utilities-water	8,400	700	700	700	700	700	700	700	700	700	700	700	700
Utilities - snow making water	3,750	1,000	750	-	-	-	-	-	-	-	-	-	2,000
Utilities-sewer	575	45	45	45	50	50	50	50	50	50	50	45	45
utilities-gas	2,925	450	450	450	250	250	75	75	75	75	75	250	450
utilities - gas firepits	1,350	300	300	300	150	-	-	-	-	-	-	-	300
Utilities-electric	4,550	400	400	400	350	350	350	350	350	350	350	500	400
Utilities - electric snow making/lift	1,500	250	250	250	250	-	-	-	-	-	-	250	250
Shop supplies/tools	10,800	-	-	2,500	2,000	1,000	2,500	1,000	1,000	500	300	-	-
Vehicle Maintenance	28,500	1,500	4,000	3,500	1,500	1,500	3,500	1,500	1,500	3,500	1,500	1,500	3,500
Groomer Maintenance and storage	10,000	-	-	-	-	-	10,000	-	-	-			
Sweeper Maintenance	15,000	-	15,000	-	-	-	-	-	-	-	-	-	-
Fuel	43,100	2,350	2,350	2,350	3,300	4,750	4,800	4,800	4,800	4,800	4,500	1,950	2,350
Replacement trees	30,000	-	-	-	-	15,000	-	-	15,000	-	-	-	-
Signage replacement and repair	7,500	-	-	-	-	2,500	-	2,500	-	2,500	-	-	-
Total general operating expenses	**3,733,580**	**263,068**	**278,068**	**280,318**	**359,978**	**327,328**	**324,055**	**379,509**	**282,923**	**354,042**	**290,583**	**258,343**	**335,364**
General Operating Net Cash	**628,555**	**81,189**	**89,480**	**87,230**	**(3,148)**	**40,220**	**43,493**	**(24,179)**	**84,625**	**13,507**	**64,747**	**99,205**	**52,184**
COMMUNITY ENHANCEMENT													
Community Enhancement Revenues	**900,000**	**75,000**	**75,000**	**75,000**	**75,000**	**75,000**	**75,000**	**75,000**	**75,000**	**75,000**	**75,000**	**75,000**	**75,000**
Community events	40,000	-	-	-	-	-	-	40,000	-	-	-	-	-
Neighborhood parks / amenities	54,500	-	-	-	12,000	17,500	25,000	-	-	-	-	-	-
Trees / Landscaping	200,000	-	-	-	-	100,000	100,000	-	-	-	-	-	-
Total Community Enhancement Expenses	**294,500**	**-**	**-**	**-**	**12,000**	**117,500**	**125,000**	**40,000**	**-**	**-**	**-**	**-**	**-**
Community Enhancement Net Cash	**605,500**	**75,000**	**75,000**	**75,000**	**63,000**	**(42,500)**	**(50,000)**	**35,000**	**75,000**	**75,000**	**75,000**	**75,000**	**75,000**
From General Operating	628,555	81,189	89,480	87,230	(3,148)	40,220	43,493	(24,179)	84,625	13,507	64,747	99,205	52,184
From Community Enhancement	605,500	75,000	75,000	75,000	63,000	(42,500)	(50,000)	35,000	75,000	75,000	75,000	75,000	75,000
Inflows	**1,234,055**	**156,189**	**164,480**	**162,230**	**59,852**	**(2,280)**	**(6,507)**	**10,821**	**159,625**	**88,507**	**139,747**	**174,205**	**127,184**
Maintenance Fund - Reserve													
Slurry Seal - Preventative Maintenance	350,000	-	-	-	-	-	175,000	175,000	-	-	-	-	-
Crack seal	22,500	-	-	-	-	-	11,250	11,250	-	-	-	-	-
Cut and patch	59,000	-	-	-	-	-	29,500	29,500	-	-	-	-	-
Road striping	20,500	-	-	-	-	-	10,250	10,250	-	-	-	-	-
Ditch work	15,000	-	-	-	-	-	7,500	7,500	-	-	-	-	-
Manhole grind	15,000	-	-	-	-	-	7,500	7,500	-	-	-	-	-
Gate House repairs	30,000	-	-	-	-	-	15,000	15,000	-	-	-	-	-
Traffic speed signs (solar panel)	18,000	-	-	-	18,000	-	-	-	-	-	-	-	-
Pick up truck	38,000	-	38,000	-	-	-	-	-	-	-	-	-	-
2 Mules	20,000	-	-	-	20,000	-	-	-	-	-	-	-	-
GPS Radios	6,400	-	-	6,400	-	-	-	-	-	-	-	-	-

Equipment Trailer	10,000	-	-	10,000	-	-	-	-	-	-	-	-	-
Pump Stations / SBWRD	70,000	15,000	1,250	1,250	15,000	1,250	1,250	15,000	1,250	1,250	15,000	1,250	1,250
Outflows	**674,400**	**15,000**	**39,250**	**17,650**	**53,000**	**1,250**	**257,250**	**271,000**	**1,250**	**1,250**	**15,000**	**1,250**	**1,250**
Budgeted increase in cash and maintenance fund	**559,655**												
Projected 12/31/2020 cash and maintenance fund	**2,159,655**												